

Side-Loader

Issue 3, 2007

TRAILER NEWS FROM *Ekeri*

New Ekeri Body for A&E Bridgen & Son Ltd

Ekeri Trailers, leading manufacturer of side-loading box bodies and box trailers has recently supplied A&E Bridgen & Son Ltd with a new Ekeri body.

The new Ekeri body is fitted to a six wheeled Scania chassis and will be used for the sale of plants within the London area.



Established in 1934, A&E Bridgen & Son Ltd is a wholesale specialist Nursery. Based in Faversham, Kent, A&E Bridgen & Son offer an attractive range of well-presented garden plants on a year round basis with appropriate seasonal choice at competitive prices and every opportunity to re-stock weekly.

Michael Poole, Manager Director of A&E Bridgen & Son Ltd comments; "This is our first Ekeri side loading body and we are very pleased with its performance so far. The side-loading doors are of particular benefit to us as they allow ease of access when trading from the side of the vehicle".

Michael continues; "Ekeri was recommended to us and so far the body has lived up to our expectations and we will possibly look at ordering another in the near future".



Ekeri is a Finnish based company manufacturing temperature controlled and light insulated trailers and truck bodies with fully side opening doors, a product unique to Ekeri in the UK market.



Advantages with the Ekeri design

- Ease of loading and unloading
- Ability to backload a variety of cargo loaded through the side doors
- Can be used by removal companies for removals combined with backloading pallet goods
- Superb for long-haul distribution, timesaving in loading and unloading
- Secure and lockable sidedoors
- Body protects goods from moisture and water

Types of products

- Truck bodies and trailers
- Dry freight
- FNA and FRC
- Load securing equipment
- All bodies and trailers custom made

Variety of equipment

- Double decks
- Tail lifts

Ekeri Trailers - Proven Flexibility for Prosper de Mulder Ltd

One year on and the Ekeri dual sided temperature controlled trailers are still performing to exceptional standards according to Michael Pallent, Group Transport Manager for Prosper de Mulder Ltd

The Ekeri trailers were supplied to PDM for their advantageous side loading qualities and are being used for the collection of edible products.

Rob Wise UK Sales Manager for Ekeri

comments; "We felt the dual sided trailer would perfectly suit the needs of Prosper de Mulder and it appears to be doing just that. With versatility and ease of opening, an Ekeri trailer is a must for any fleet."

The PDM Group has a long tradition of providing quality services to the food industry. The company is the UK's largest processor of meat and poultry residues, operating twelve processing plants located in strategic positions across the country.

Michael Pallant, Group Transport Manager for PDM comments; "We now have a total of six refrigerated side loading Ekeri trailers which have been supplied to us via Dawsonrentals Truck and Trailer limited. All vehicles were specified with dual side opening doors, centre spine and a refrigerated unit".

Michael adds; "The new trailers have played a key part in enhancing our logistics system and we are now talking about placing another order."

Three of the trailers were specified with tail-lifts to allow PDM the facility to load containers via a pallet truck for greater flexibility.



M J Griffiths take delivery of two further Ekeri Side-Loading trailers

Already impressed with their first Ekeri Side-Loading Reefer, M J Griffiths have recently taken delivery of a further two trailers to enhance the company's fleet.



M J Griffiths, Produce Haulier, has recently relocated to a new yard/cold storage facility in Burscough, Lancashire. Mick Griffiths, of MJ Griffiths Transport Ltd, had been looking for a more flexible alternative to his fleet of traditional reefer trailers, which limited the type of goods that could be carried and the order in which everything had to be loaded and unloaded, for quite some time. Ekeri provided

the solution with their trailer that opens up all the way from the front to the back doors of the trailer's nearside, therefore providing access to the whole of the load space.

Mick Griffiths comments; "The Ekeri Side-Loading reefer perfectly suited our needs. This trailer is extremely versatile being able to do fridge work one way and tilt trailer work on the return as well as multidrops. The Ekeri trailer has saved us valuable time and has increased our productivity".

Mick continues; "The overall benefit of the ease of access has more

than proved itself on one of our newly won contracts and we have been able to back-load when we wouldn't have before - this has been invaluable".



M J Griffiths now have three Ekeri Side-Loading Reefers, one of which is the very latest design with rounded front pillars and a new design to the centre pole.

Mick ends; "We are extremely impressed with our latest Ekeri trailers, the only problem is that now all of our drivers want one!"

Davie Malcolm Transport Ltd introduces Ekeri trailer to fleet

Ekeri Trailers, leading manufacturer of side-loading box bodies and box trailers has recently supplied Davie Malcolm Transport Ltd with a new Ekeri single sided temperature controlled trailer.

The new trailer has been supplied to Davie Malcolm to transport various ambient, chilled and frozen products between Ireland, the UK and Europe.

The single sided temperature controlled trailer has been supplied for its effective side loading qualities and cold storage facility.

Davie Malcolm Transport has ordered a total of three Ekeri trailers and this is the first to be delivered. The remaining trailers are due for delivery in May 2007.



First Ekeri trailer proves efficient for Mansel Davies

Side loading qualities and flexibility are the two main reasons why transport company Mansel Davies and Son Ltd chose to introduce a new Ekeri trailer to the fleet.



Mansel Davies and Son Ltd have recently taken delivery of an Ekeri dual sided opening refrigerated trailer, fitted with a Thermo King unit.

This is the first Ekeri Trailer for Mansel Davies and so far has met all expectations according to Stephen Davies Managing Director of Mansel Davies and Son Ltd.



Stephen said; "We have been extremely impressed with the flexibility of the new Ekeri trailer. With dual sided opening and refrigeration, the trailer allows us to meet the demanding needs of our business."



The new Ekeri trailer will be used for the transport of food items, steel, and general cargo to customers nationwide.

Stephen adds; "We will certainly be looking to Ekeri for further trailers in the near future."



Open your mind to load flexibility - Davie Malcolm did!

Side opening Ekeri trailers and bodies

Ekeri are market leaders of side-loading box bodies and box trailers, the ultimate for security and flexibility.

The unique and innovative open sided design with removeable side pillar makes loading much easier.

Dry freight and fridge versions are tailor made to individual customer specifications including options for tail lifts, heating and second floor systems.

Be among the first to increase your efficiency and earnings with this unique 'wide open' trailer.

For more details or a quotation contact our UK representative Rob Wiles, Tel: 07966 203640 or visit our web site www.ekeri.co.uk.



After having a demonstration trailer we realised the potential to shift different food products with one trailer instead of two. It gives us far more flexibility to maximize earnings.

DAVIE MALCOLM



The Ekeri Factory

In order to maintain the Ekeri ethos of providing customer-specific, quality box and refrigerated trailers of a high standard, Ekeri have thought ahead and undergone a number of strategic production changes over the years.

The factory today, in Kolppi, Finland, is mainly an assembly factory due to strong resources in the planning and construction departments, which allow the company to buy the necessary quality components from 15 sub-contractors at competitive prices.

This streamlined start to the production process continues through four production departments. The first department is the panel factory, based 4kms from the main factory, containing a materials preparation station, vacuum tables for gluing front walls, side and rear doors, a sawing line and an assembly line. Ekeri have a large and efficient side-door line, producing between 5500-6000 doors per year!

Next comes the chassis department where trailer and truck body sub-frames are manufactured. Components are welded together by hand on an assembly line that produces 350 trailer bodies, all with folding side doors, and 150 truck bodies per year.

The chassis shot-blasting and painting line, brake assembly and coach building department is the third stage, where brakes are assembled, electrical cables are installed and boxes are mounted onto the trailer chassis or sub-frame.



Finally, in the assembly department, the box and sub-frames are lifted onto the truck and both the trailer and truck bodies are finished by being painted and adding double decks, mud guards, side guards, storage boxes, spare wheel carriers, pallet boxes, tail-lifts etc.

Also at the Kolppi factory Ekeri have a department for product development which has produced a few patented products such as the Ekeri Fastening system and a front wall ladder, which is recessed into the front corner. A central locking system is currently being developed.

The 2000 sq m factory was built in Kolppi in 1982. Since that time the factory has expanded threefold and a second floor has been added for use as office space.

2001 saw expansions at two other sites. Firstly, the original Ekeri factory, was again put to use as a service repair workshop for used vehicles and secondly, door production was moved to a rented facility of approximately 3000 sq m.

Ekeri's sales have grown by over 400% in the last 10 years, from 7.5 million EUR in 1995 to approximately 30 million EUR in 2005.



TRY IT OUT!
Call Rob Wise on
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and rent our demo for a week!
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