

Side-Loader

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TRAILER NEWS FROM *Ekeri*

Monarch Move To New Heights Of Flexibility With Ekeri Side-Loader

Monarch UK & International Movers, the long-established removal company based in Essex, are now offering an even higher standard of customer service with the introduction of their unique Ekeri trailer transport system.



After 21 years experience in domestic and commercial removals with a general reliance on conventional box trailer transport, Monarch have found far greater flexibility and reliability with the introduction of the new Ekeri trailer.

Ekeri is one of the leading manufacturers of box bodies and box trailers in the Nordic countries, with whole side-door opening from front to rear.

Looking, at a glance, much like any other panel-constructed trailer, Monarch's new trailer features the unique capability of opening the entire length of one side with no side posts, thereby enabling bulky and long objects to be loaded with ease. Furthermore, using the optional double-deck system, Monarch can make maximum use of internal

load space – for example, the family car can be placed in the middle while more delicate items, including plants, can be stacked at various heights above.

Monarch Operations Director Keith Harvey is upbeat regarding the trailer's performance,

"In 21 years" he comments, *"we haven't seen a more versatile, better quality trailer than this. Not only have we got complete side and rear access, but now we are talking about additional doors on the offside front and rear which, with no supporting posts, shows just how strong the bodies are. Furthermore"*, comments Keith, *"we are expecting far lower maintenance costs and certainly would not expect to refurbish the body with the same frequency as standard equipment. This is definitely the best equipment decision we ever made,"* he adds *"and we will definitely be buying more of the same."*

Adding to the trailer's flexibility is its capability to adapt to

temperature-controlled work. When fitted with any standard refrigeration equipment, the high strength insulated panel construction allows operation to ATP standard and facilitates transport of dry goods in one direction and perishable goods in the other.

All in all the Ekeri trailer, which has been developed over nearly 60 years and is the market leader in a number of Scandinavian countries, combines the speed and ease of loading of a curtain-sider with the strength and insulation qualities of a temperature-controlled box van – a unique combination which is set to benefit UK operators in the temperature-controlled and dry sectors for years to come.



Advantages with the Ekeri design

- Ease of loading and unloading
- Ability to backload a variety of cargo loaded through the side doors
- Can be used by removal companies for removals combined with backloading pallet goods
- Superb for long-haul distribution, timesaving in loading and unloading
- Secure and lockable sidedoors
- Body protects goods from moisture and water

Types of products

- Truck bodies and trailers
- Dry freight
- FNA and FRC
- Load securing equipment
- All bodies and trailers custom made

Variety of equipment

- Double decks
- Tail lifts
- Tie rails

Ekeri Side-Loading Reefer Opens Up A New World For M J Griffiths

On a traditional fridge trailer, any kind of frozen or chilled produce can be loaded and transported at different temperatures, the only restriction is the inability to access any part of the cargo area except the area immediately by the back doors – the Ekeri side-loading trailer eliminates this problem.



Scarisbrick, Lancashire-based produce haulier Mick Griffiths, of MJ Griffiths Transport Ltd, had been looking for a more flexible alternative to his fleet of traditional reefer trailers, which limited the type of goods that could be carried and the order in which everything had to be loaded and unloaded, for quite some time. Ekeri provided the solution with their trailer that opens up all the way from the front to the back doors of the trailer's offside, thereby providing access to the whole of the load space.

"Basically," says Griffiths, "this trailer can do fridge work one way and tilt trailer work on the return as well as multidrops.

It saves a lot of time and we frequently back-load goods that could not be carried in a conventional trailer." he continued, "The trailer is of a very high-specification and, before making a decision, I had to weigh up the likely cost savings and potential increased productivity. The overall benefit of the ease of access has more than proved itself on one of our newly won contracts and we have been able to back-load when we wouldn't have before – this has been invaluable."

Driver, Alan Dickinson, also commented on the new trailer,

"It really is a tremendous piece of kit that makes life a lot easier. The whole load

can be got at. We use extension forks for the new Redbridge work and it is possible to pick up four pallet bins at a time. I can now do the whole job in about 25 minutes, which saves more than an hour per night."

Ekeri, although relatively new to the UK market, have been market leaders throughout Scandinavia for nearly 60 years. The Ekeri side-loading trailer structures are made of hardened aluminium or stainless steel and can be built to very high specifications and can include Ekeri's own fastening and loading systems and a double-deck for further flexibility.

Open your mind to Ekeri

Mick Griffiths did. He needed the advantage of a side opening trailer with FRC to be flexible on his return loads.

He went to Ekeri, the market leader in Europe for this type of trailer and has since proved it's ease of use, time saving and extra safety for the driver. All the security advantages of a box with the flexibility of a curtain sider whether dry freight or FRC and built to ISO9001. Buy or rent. Five year contract from £260pw FRC, £160pw dry freight. Be among the first to increase your efficiency and earnings with this innovative 'wide open' trailer.

For further information contact our UK representative, Rob Wise, Tel. 07966 203640 or visit our website www.ekeri.com

Versatile & Secure Ekeri Side-Loading Trailer

Both Aardvark International and Phoenix Driver Hire are "so impressed" they both aim to buy more



Due to the need to transport both high-value and irregular-sized goods in ambient, chilled and frozen environments, Aardvark International researched the European market for a quality side-loading trailer to find only one company, Ekeri, that could supply them. Following a recommendation from a fellow Dutch haulier, the decision was an easy one and having been 'so impressed' with the trailer, they now aim to buy another one.

Aardvark International, who mainly handle groupage work from several points around Northern Europe and carry anything from double-stacked pallets of perfume worth £80,000 each, to building supplies to spinach, have found the build quality and versatility of the Ekeri trailer to be a great advantage,

"Because of the nature of the high value loads and the need for greater versatility in return loads we really needed a side-loading refrigerated trailer. Having seen Ekeri trailers in Eastern Europe and after a personal recommendation, we decided to buy one. That was 14 months ago and I'm pleased to say it has proven

its worth time and time again," said Howard Clayton, Owner of Aardvark International. He continued, "Its versatility when loading awkward products, security when carrying valuable goods and adaptability when returning with chilled and frozen products is invaluable. In addition we are impressed with the build quality and would recommend them to others. Our customers are greatly impressed as well."

Aardvark International started off as an owner-driver operation 16 years ago, specialising in the Iberian Peninsular. Gibraltar is now the major outward destination, leading them to setting up an office there. As the company has grown it has started renting out the trailers to third parties in order to fulfil all the work.

Trevor Prior of Phoenix Driver Hire, who uses the trailer for transporting Gillette products, fresh produce for Tesco Finest and has a regular run of fresh goods every Sunday to the Runges market in Paris, has been leasing the Ekeri trailer from Aardvark for the last two months

and is so impressed with it that they have already contacted Ekeri with regard to buying their own.

"This trailer is perfect for dry-freight, chilled and frozen goods", explained Mr Prior. "As a box trailer we can transport high value Gillette products and the added beauty is that as a reefer we have entire accessibility to all fresh goods for our Sunday markets. The possibilities allowed by the side doors opening up completely down the length of the trailer are brilliant. It is so good that the two drivers who have been operating the trailer over the past two months both argue their case to use it!"

Market-proven Ekeri trailers, with double deck option, patented load restraint (recessed into the floor along the trailer length), sliding roof, removable side posts and fast, one-man operation, allow operators the ideal transport solution to maximise opportunities in virtually all sectors of national or international commercial transport.

VAN FOR ALL SEASONS

FRC, DRY FREIGHT – ONE TRAILER FITS ALL!

Imagine a trailer which combines the loading flexibility of a curtainsider, the strength and security of a box van and the insulation efficiency of a temperature-controlled body – not possible? – read on.

For 30 years, leading operators throughout Europe have been using such a trailer.

Designed and built by Finish-based market leader Ekeri and with over 50 years manufacturing history behind it, the unique side-loading trailer is ATP tested for FRC use and has many labour saving features which combine to improve efficiency and load security for virtually all types of cargo.

Ekeri UK Sales Manager, Rob Wise, says,

“Quality of build is of great importance to us, we want to provide our customers with products they can rely on. Our adherence to this ideal has made us the market-leader in Scandinavia and now we are turning our attention to the UK market, in which we have already had successful deals.”

He continues, “MJ Griffiths required the ability to move awkward loads combined with the flexibility of FRC for a one-man operation contract. I’m pleased to say

that Mick Griffiths has found the Ekeri trailer to provide a perfect solution, which not only optimises temperature efficiency and load security but cuts loading times in half. It is clear,” adds Rob, “from the favourable reactions of our customers, that this trailer literally needs to be ‘tried and tested’ to really appreciate its considerable advantages over a ‘conventional’ spec. Accordingly, should any operator wish to put a unit through its paces for a week, then we will be happy to arrange it!”



TO TRY IT OUT!

Call Rob Wise tel.

07966-203640

and rent our demo for a week!

info@ekeri.fi

www.ekeri.com



will be exhibiting at the ...



For further information contact Rob Wise; Ekeri Trailers, 39a Meneage Street, Helston, TR13 8RB, T: 01326 560405, F: 01326 560440, E-mail: jane@m1marketing.co.uk